



**Product Care Association
Pesticides, Solvents and Fertilizers
Industry Stewardship Program
Member Webinar**

June 16, 2016

Webinar Support Staff



Product Care Association

- Mark Kurschner – President
- Patrick Chauvet – Ontario Program Director
- Holly Lafontaine – Program Manager
- **Kevin Kim – Senior Accountant**
- **David Delachoux – Account Receivable**

Webinar Agenda



Product Care Association

- Introduction
- Product Care & ReGeneration
- Product Care's Paint ISP Program
- Reporting To Product Care
- Remitter and Reporter Arrangements
- Small Remitter Policy
- Reporting Navigation
- Member Support
- Timeline & Key Activities
- Resources & Contact Information
- Q & A

About Product Care



- Non-profit industry association, founded 1994 in BC
- Delivers recycling programs to provide compliance under provincial Extended Producer Responsibility (EPR) laws
- Industry-based board of directors divided into product sectors
- 55 employees with offices located in Vancouver and Surrey BC, Toronto and Montreal

Product Care branding vs. ReGeneration

The old:



The new:



- PCA remains as corporate legal name, for interaction with stakeholders



- ReGeneration is the umbrella brand under which all programs are represented (PaintRecycle, LightRecycle, AlarmRecycle etc.)
- Consumer-Facing Brand
- More intuitive and engaging to consumers



Overview of Programs



Paint: BC, SK, MB, NB, NS, NL, PEI, ON



Flammable liquids/solvents, pesticides and other HHW products: BC, MB, ON



Lighting: BC, MB, QC, PEI, ON (interim), WA state



Smoke and CO Alarms: BC



Small Appliances: BC, contracted by CESA



Major Appliances: BC, contracted by MARR



Outdoor Power Equipment: BC, contracted by OPEIC

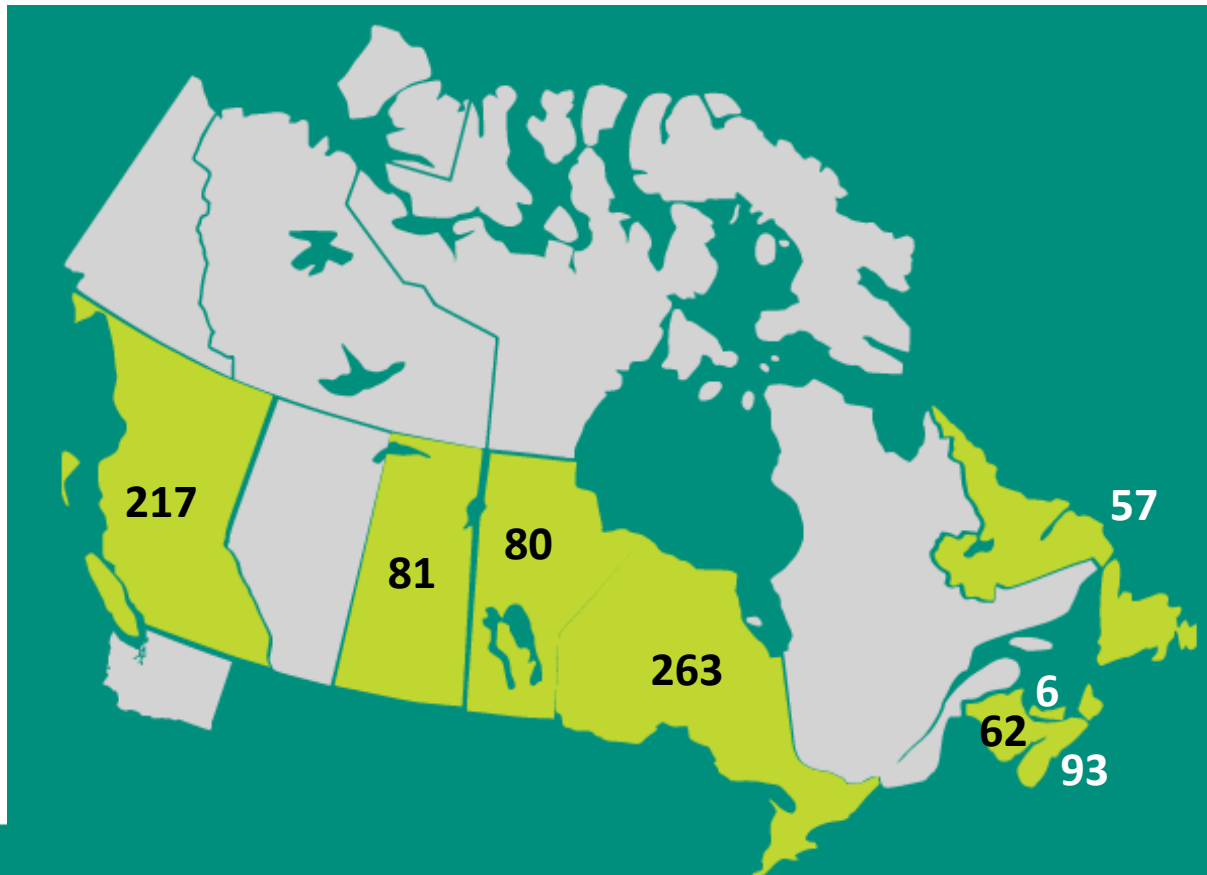
Overview of Programs: Provincial



COLLECTION NETWORK



Collectively, PCA contracts with over 850 collection sites in Canada!



PCA Ontario Programs



PCA Interim Lamps Program

Started June 1,
2015 for Ontario
(1 yr.).

PCA Ontario Paint ISP

Started June 30,
2015

PCA Ontario Pesticide, Solvent and Fertilizer

Started April 1,
2016

PCA PSF ISP Program



- As of April 1, 2016 PCA assumed the end-of-life management for PSF including collection, transportation and processing
- Program was developed with the support from industry partners and the Canadian Consumer and Specialty Product Association (CCSPA)
- Enables PSF stewards to meet their obligations under the Waste Diversion Act.

PCA PSF ISP Program



- Offers industry management and cost predictability with fixed unit based fee rates (EHFs)
- PCA is currently working with municipalities and service providers to improve program performance and efficiency

Ont Program Launch



- Product Care's (PCA's) ON Pesticides, Solvent and Fertilizer (PSF) program launched April 1, 2016
- Thank you to all of our members for making this program possible
- Number of registered PSF stewards significantly exceeded the number of stewards who signed letters of intent

	Letters of Intent Received	Registered Stewards	Current Level of Steward Support (by volume in kg)
Pesticides	10	19	99%
Solvents	24	54	80%
Fertilizers	6	17	91%

PSF Definitions ISP Program



- Pesticides

Means pesticides including fungicides, herbicides and insecticides registered under the Pest Control Products Act (Canada) bearing the “DOMESTIC” classification that are required to display on the label the symbol shown in Schedule III of the Pest Control Products Regulation (Canada), the signal words “danger” or “warning” and “poison” and represented by the precautionary symbols octagon or diamond and the skull and crossbones. Offers industry management and cost predictability with fixed unit based fee rates (EHFs)

PSF Definitions ISP Program



- Solvents

Means liquid products that are intended to be used to dissolve or thin a compatible substance and:

1. Are comprised of 10% or more of water-immiscible liquid hydrocarbons, including halogen-substituted liquid hydrocarbons; or
2. Are flammable as described in part (c) of “municipal hazardous waste” in Ontario Reg. 542; or
3. All of the above.

PSF Definitions ISP Program



- Fertilizers

Means packaged products regulated under the Fertilizers Act (Canada).

For further explanation of PSF definitions – visit our website at productcare.org/member-support/ontario

PSF ISP EHF Rates



- PCA refers to its fees as “Environmental Handling Fees” or EHF’s
- We encourage all members of the program to use this terminology when describing PCA’s funding model to your stakeholders

Product Category	Reporting Unit	PCA ON PSF EHF Rates
Pesticides	KG or Litre	\$ 1.08
Solvents	Litre	\$ 0.33
Fertilizers	KG or Litre	\$ 0.07

PSF ISP EHF Rates



- EHF rates are applied per unit of product sold/supplied in each product category in Ontario
- EHF rates were derived from a multi-year budget approved by PCA's Board of Directors with input from stewards
- At least 90 days notice will be given to members of any rate increase or decrease if required

VISIBILITY OF FEES



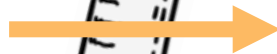
- Visibility of fees varies by province:
 - BC, SK, MB and NS: May show fee separately
 - NL, NB, PEI and ON: Fee cannot be visible



Visible Fees



- As a member of the ON PSF ISP you are required to have “no visible fees” displayed to the end-user of paints and coatings products
- Companies are allowed to display EHF in business to business transactions provided the business is not the end-user



Visible Fees



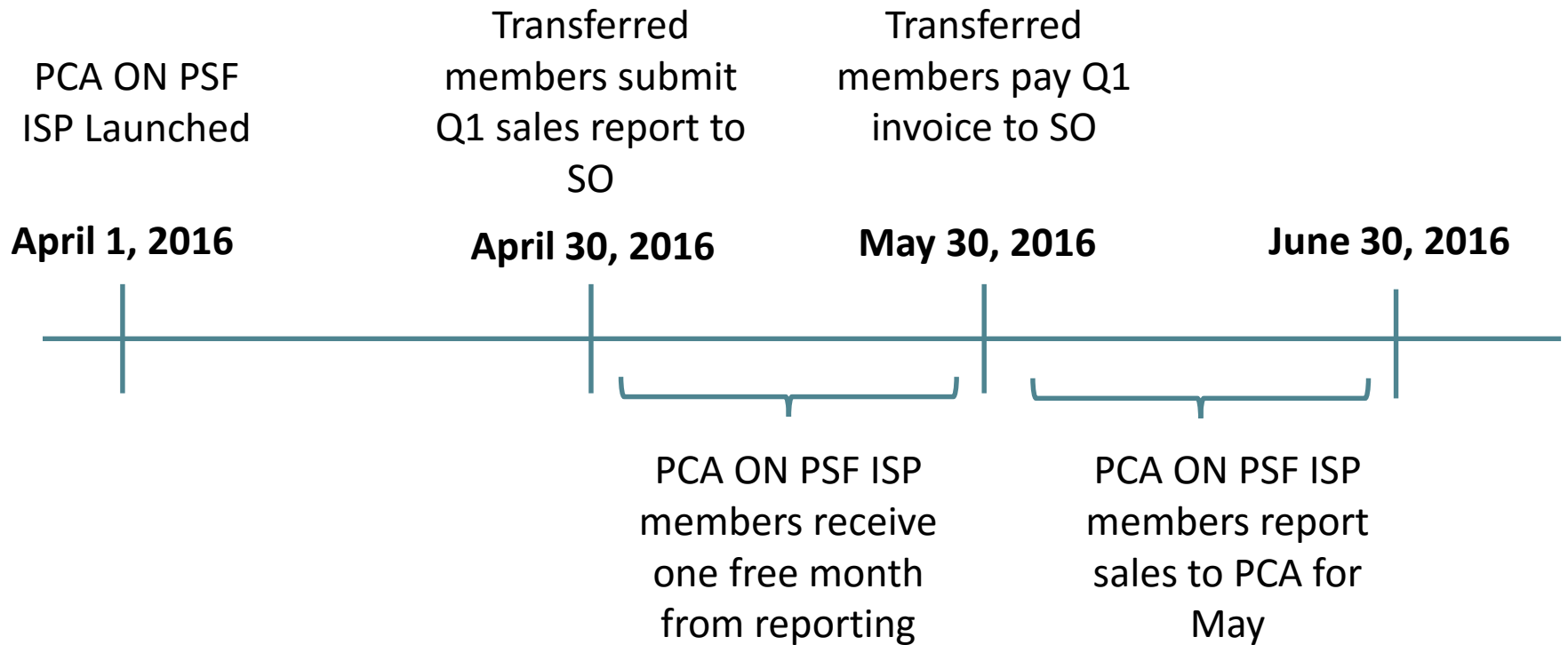
- During the member registration process, ON PSF members accepted the Supplementary Letter of Agreement for the Ontario PSF ISP which includes the “no visible fee” requirement
- This requirement is meant to reduce consumer confusion which occurred in the past
- **EHF rates are expected to be incorporated into the price of the PSF products to the end-user in the same way as other costs (eg. manufacturing, transportation, retail operation, etc.)**
- This requirement does not mean that EHF rates are a secret, in fact, EHF rates are publicly available on our website

Reporting to PCA



- PCA's PSF ISP members begin reporting to Product Care as of June, 2016 for May 2016 PSF sales
- Reports and fee remittance are due within 30 days of a calendar month end
- Fee reports and remittances are required monthly, except for qualifying "small remitters"
- Once a monthly report is submitted, an invoice is automatically generated based on the EHF rates plus HST

Reporting to PCA



Title



Title



Ontario MHSW Phase 1 Materials/Program Managers

PCA ISPs

- **Paints**
- **Solvents Pesticides**
- **Fertilizers**

PCA Interim lamps program

- Single-Use Batteries
- Pressurized Cylinders

SodaStream ISP

SO

- Antifreeze/Coolant and Containers
- Empty Lubricating Oil Containers
- Oil Filters

<< Proposed CSSA/
Automotive
Materials
Stewardship ISP



Ontario Municipal Compensation Model

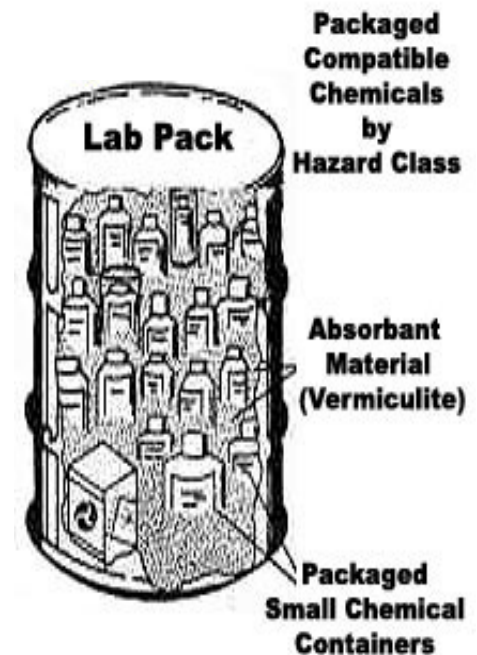


Program	MHSW Phase I	Municipal Depot Collection		Muni Event C/T/P \$
		Collection \$	Trans/Process \$	
Product Care ISPs	Paint	75.9 % of depot hourly rate	Service providers paid an incentive rate/kg (except paint aerosols)	ISP pays muni specified \$/tonne by region
	PS&F and paint aerosols	Pest: 0.3%, Solv: 5.3%, Fert: 0.2% of depot hourly rate	PCA reimburses muni for % share of actual costs	
SO IFO	Other phase 1 products	18.3% of depot hourly rate	SO pays service providers by incentive system	SO pays - same as above

Ontario Paint Program – Lab Pack Studies



- Municipalities pack same waste class eg. aerosols, obligated and non-obligated, into the same “commingled” drum (lab pack)
- lab pack studies are conducted seasonally each year
- Lab pack factors are used to allocate cost (and kg’s) of PSF between PCA and the munis
- PCA now conducting lab pack studies





Product Stewardship Update
CPCA Annual Conference
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Thank you !