

Product Care Ontario Paint Industry Stewardship Program



Member Webinar

July 23, 2015



Webinar Staff Support

Product Care Association

- Mark Kurschner – President
- Patrick Chauvet – Ontario Program Director
- Holly Lafontaine – Program Coordinator
- Kevin Kim – Senior Accountant
- David Delachoux – Account Receivable



Webinar Agenda

- Introduction
- Product Care & ReGeneration
- Product Care's Paint ISP Program
- Reporting To Product Care
- Remitter and Reporter Arrangements
- Small Remitter Policy
- Reporting Navigation
- Member Support
- Timeline & Key Activities
- Resources & Contact Information
- Q & A



ON Program Launch

- Product Care's (PCA's) ON Paint program launched June 30, 2015 (EOD)
- Thank you to all of our members for making this program possible
- 60 PCA ON Paint members are currently participating in the program which represents approximately 98 % of the market share



Product Care Association - Overview

- Product Care
 - is a Federal Non-profit Product Stewardship Association
 - started 21 years ago in British Columbia
 - develops, implements and manages 14 product stewardship program in 9 provinces, on behalf of industry



Product Care Association - Overview



Paint: BC, SK, MB, NB, NS, NL, PEI, ON



Flammable liquids (including solvents), pesticides and other HHW products: BC, MB



Lighting: BC, MB, QC, PEI



Smoke and CO Alarms: BC



Small Appliances: BC, contracted by CESA



Major Appliances: BC, contracted by MARR



Outdoor Power Equipment: BC, contracted by OPEIC



Product Care & ReGeneration



- Corporate Name
- Remains as the legal name that appears on all contracts and agreements



- Consumer-Facing Brand
- More intuitive and engaging to consumers
- ReGeneration is the umbrella brand under which all programs are represented (PaintRecycle, LightRecycle, AlarmRecycle etc.)



Product Care/ReGeneration Website

- The principal tool of PCA's ReGeneration communications platform is the website, **ReGeneration.ca**. It hosts consumer, **member** and program partner website pages, providing relevant information to each group
- Member Resources for Ontario Product Care members are available at: www.regeneration.ca/member-support/ontario/



Product Care's Paint ISP Program

- As of June 30, 2015 PCA assumed the end-of-life management for paint including collection, transportation and processing
- Program was developed with the support from industry partners and the Canadian Paint and Coatings Association (CPCA)
- Enables paint stewards to meet their obligations under the Waste Diversion Act.
- Offers industry management and cost predictability with fixed unit based fee rates (EHFs)
- PCA is currently working with service providers, municipalities and return to retail stakeholders to improve program performance and efficiency



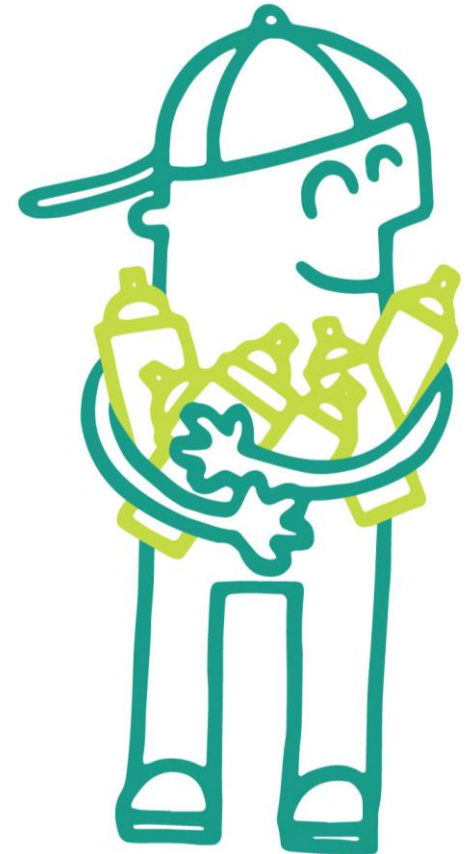
Product Definition in ON Paint ISP

- Paint ISP program products include products sold to:
 - Residential and
 - Designated ICI Businesses (Small Quantity Generators)
- Products sold to “large volume generators” (typically identified by an HWIN registration) are not currently included in the Paint ISP. However, PCA does manage the end of life of large volume generators in other PCA programs in Canada and will consult with stakeholders to assess the feasibility of this in Ontario



Product Definition in ON Paint ISP

- Definition of paints and coatings under the ISP was expanded from the SO program definition to include:
 - non-pesticide marine coatings and
 - all aerosol paints, not limited to architectural (includes automotive, craft and industrial products)
- Wood, masonry, driveway & roof sealers/coatings or water repellents (including all tar based & bitumen based) will remain on the inclusion list
- A detailed product list is available at www.regeneration.ca/member-support/ontario/



Paint ISP EHF Rates

| Product Category | PCA ON Paint ISP EHF Rates |
|---------------------------------|-----------------------------------|
| 100 ml to 250 ml | \$ 0.20 |
| 251 ml to 1 litre | \$ 0.35 |
| 1.01 litres to 5 litres | \$ 0.85 |
| 5.01 litres to 25 litres | \$ 2.15 |
| Aerosol paint (any size) | \$ 0.25 |

- PCA refers to its fees as “Environmental Handling Fees” or EHF’s
- We encourage all members of the program to use this terminology when describing PCA’s funding model to your stakeholders



Paint ISP EHF Rates

- EHF rates are applied per unit of product sold/supplied in each product category in Ontario
- EHF rates were derived from a multi-year budget approved by PCA's Board of Directors with input from stewards
- At least 90 days notice will be given to members of any rate increase or decrease if required



No Visible Fees

- As a member of the ON Paint ISP you are required to have “no visible fees” displayed to the end-user of paints and coatings products
- Companies are allowed to display EHF in business to business transactions provided the business is not the end-user



No Visible Fees

- During the member registration process, ON Paint members accepted the Supplementary Letter of Agreement for the Ontario Paint ISP which includes the “no visible fee” requirement
- This requirement is meant to reduce consumer confusion which occurred in the past
- EHF rates are expected to be incorporated into the price of the paint product to the end-user in the same way as other costs (eg. manufacturing, transportation, retail operation, etc.)
- This requirement does not mean that EHF rates are a secret, in fact, EHF rates are publicly available on our website

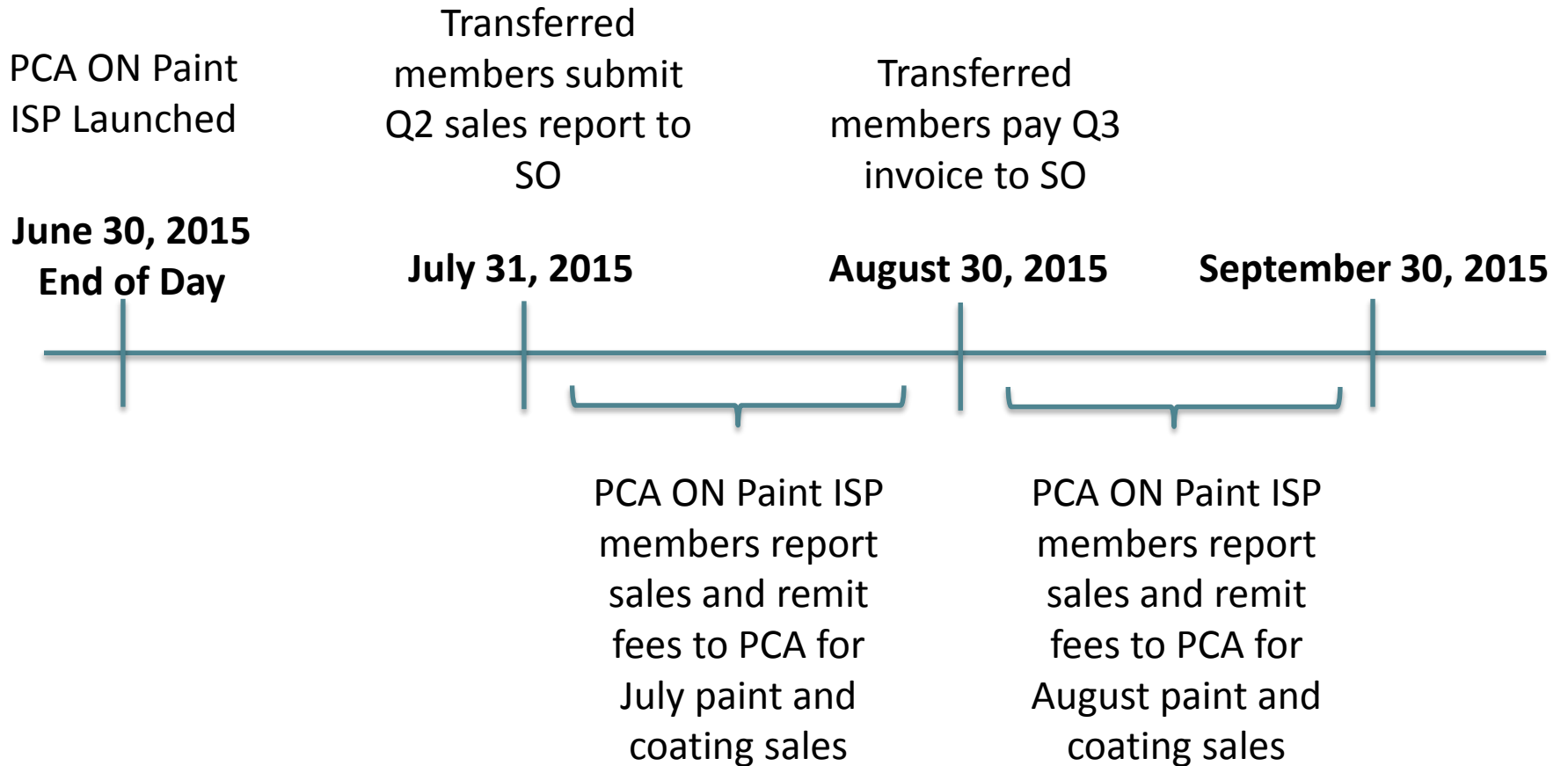


Reporting To Product Care

- PCA's Paint ISP members begin reporting to Product Care as of August 1, 2015 for July 2015 paints and coatings sales
- Reports and fee remittance are due within **30 days** of a calendar month end
- Fee reports and remittances are required monthly, except for qualifying "small remitters"
- Once a monthly report is submitted, an invoice is automatically generated based on the EHF rates plus HST



Reporting To Product Care



“Remitter” & “Reporter” Arrangements

- PCA allows stewards within the supply chain (e.g. supplier, distributor, retailer) to determine who reports and pays
 - the “remitter” does not have to be the actual obligated steward
 - must be documented (e.g. remitter agreement b/w the two parties)
 - the steward that agrees to report and remit to PCA must be a PCA member
- “Reporting Steward” concept is still an option in the ON Paint program. This requires:
 - pre-approval by PCA to grandfather the existing SO reporting relationship into PCA (please contact holly@productcare.org asap)
 - both parties to be PCA members
 - the completion of the Reporter-Supplier agreement by both parties
 - a reporter account set up for each reporter/supplier pairing



Small Remitter Policy

- Small remitter policy exist for those that:
 - have reported and remitted for 1 year in the program (or satisfactory sales history provided)
 - remit less than \$10,000 per year for all Product Care programs
 - are in good standing with PCA for all programs
- If you wish to start on quarterly reporting for ON Paint:
 - please submit your last 5 quarters of SO paints and coatings sales reports to holly@productcare.org by July 27 2015
- If approved as a small remitter, your first reporting period will begin October 1, 2015 for July, August and September 2015 sales



Reporting Navigation

The screenshot shows the ReGeneration website's member support page for Ontario. The page features a teal header with navigation buttons for 'SERVICE PARTNER SUPPORT', 'MEMBER SUPPORT', and 'CONTACT'. Below the header is a green banner with the ReGeneration logo and tagline 'Special waste recycling by Product Care'. A navigation menu includes 'PROGRAMS', 'ABOUT', 'NEWS', and 'EVENTS', along with a 'FIND A COLLECTION SITE' button. The main content area is divided into three columns: 'MEMBER SUPPORT' with a list of provinces, 'Ontario' with a welcome message and reporting links, and 'CONTACT' with contact information for Holly Lafontaine. A purple callout box points to the 'PCA Reporting' link. At the bottom, there are icons for various waste types and a 'HAVE A QUESTION? CONTACT US!' button.

← → ↻ www.regeneration.ca/member-support/ontario/ 🔍 ☆ 🌐 ☰

Français Search

SERVICE PARTNER SUPPORT MEMBER SUPPORT CONTACT

ReGeneration
Special waste recycling by Product Care

PROGRAMS ABOUT NEWS EVENTS FIND A COLLECTION SITE

MEMBER SUPPORT
Overview
Ontario
British Columbia
Saskatchewan
Manitoba
Québec
New Brunswick
Newfoundland and Labrador
Nova Scotia
Prince Edward Island

ARE YOU A SERVICE PARTNER?
Go to Service Partner Support

RECENT ANNUAL REPORTS
2014 – Manitoba HHW – Financial Report

Ontario
Hello Ontario Steward! Welcome to your dedicated support page.
This page is designed to get you to the information or resources you require in just a few quick clicks.
Topics covered in this section are listed in the navigation table below. Additionally, you can access your member account by clicking on the PCA Reporting green box to your right. We encourage you to visit this site frequently for relevant updates on the program.
We value your partnership and look forward to working with you to make Ontario PaintRecycle (launched June 30, 2015) a success!
Still can't find what you're looking for? Ask us a question. We're here to help.

CONTACT
Holly Lafontaine
Program Coordinator
Direct: 778-372-4464
Toll-free: 1.877.592.2972 x 239
Hours: Monday – Friday
8:00 AM – 4:00 PM (PST)

Click on PCA Reporting on the right

RESOURCES FAQs NEWS

Regulatory >
Accepted Products & Fee Rates >
Program Information & Reporting >
Membership Documents >

PCA Reporting >
CESA Reporting >
OPEIC Reporting >
MARR Reporting >


HAVE A QUESTION? CONTACT US!

Product Care


🗑️ 💡 🏠 🎯 📄

Reporting Navigation

https://www.ecofeereporting.com/EcoFee/Login.aspx



"Product Stewardship Solutions"



[Francais](#)

Product Care Membership and Reporting System: Log in page

Current News

Welcome to the Product Care Registration and Reporting System! You will find the log in for existing users below as well as the option to create a new account for new users.

Amendments to stewardship programs may affect your obligations as a PCA member. All member news and notifications are available on our [ReGeneration website](#). Be sure to check this site regularly for any changes that might affect your obligations as a steward and PCA member.

New Users

To sign up as a member and be able to access the online reporting system, you will need an online account. Click the button below to start the 6 step process

[Create a New Account](#)

[Need Help? Download Instructions](#)

Existing Users

Log In to Product Care on-line reporting system

User Name:

Password:

Remember me next time.

[Log In](#)

[Need Help? Download Instructions](#)

Forgot Password?
You can [recover your password](#) by confirming your private information.
[Forgot Password](#) | [Contact Us](#)

Log in to your Member Account

Reporting Navigation

DEMO



Member Support

Click on Member Support in the top bar

← → C www.regeneration.ca

Français Search

SERVICE PARTNER SUPPORT MEMBER SUPPORT CONTACT

ReGeneration
Special waste recycling by Product Care

THANK YOU!

We owe a huge thank you to all of our members, service providers, and partners that have made our programs a success.

Lighting Products
Enter city/postal code

PROGRAMS ABOUT NEWS EVENTS

HAVE A QUESTION? CONTACT US!



Member Support

www.regeneration.ca/member-support/

Français Search

SERVICE PARTNER SUPPORT MEMBER SUPPORT CONTACT

ReGeneration
Special waste recycling by Product Care

PROGRAMS ABOUT NEWS EVENTS

FIND A COLLECTION SITE

MEMBER SUPPORT

Overview

- Ontario
- British Columbia
- Saskatchewan
- Manitoba
- Québec
- New Brunswick
- Newfoundland and Labrador
- Nova Scotia
- Prince Edward Island

Member Support

Welcome to Member Support! In this Member Support portal you will find our Resource Centre, FAQs and Member News sections, which will help you learn more about the recycling of accepted program products, and get useful information specific to manufacturers, retailers, wholesalers and other enterprises that are potentially obligated under provincial regulations.

Please select your region from the menu on the left in order to access the information most relevant to you. For membership documents such as PCA Member Agreement, Rules and Policies, Bylaws etc, see below.

If you are a Service Partner of a Product Care program, please visit the Service Partner Support Page for pertinent information.

Membership Documents >

Eco Fee Reporting

CESA Reporting

OPEIC Reporting

MARR Reporting

HAVE A QUESTION? CONTACT US!

ARE YOU A SERVICE



Member Support

www.regeneration.ca/member-support/ontario/

Franglais Search

SERVICE PARTNER SUPPORT MEMBER SUPPORT CONTACT

ReGeneration
Special waste recycling by Product Care

PROGRAMS ABOUT NEWS EVENTS

MEMBER SUPPORT

- Overview
- Ontario**
- British Columbia
- Saskatchewan
- Manitoba
- Québec
- New Brunswick
- Newfoundland and Labrador
- Nova Scotia
- Prince Edward Island

ARE YOU A SERVICE PARTNER?

Go to Service Partner Support

RECENT ANNUAL REPORTS

2013 – Nova Scotia Paint Recycling Program – Annual Report

Ontario

Hello Ontario Steward! Welcome to the Ontario Member Support portal.

On March 25, 2015 Waste Diversion Ontario (WDO) announced that the Ontario Paints and Coatings Industry Stewardship Plan (ISP) will launch June 30, 2015. With this exciting news, we want to ensure that Ontario paint stewards that wish to join the Paint ISP have all of the support and information needed to do so. We will be posting all communications and information needed during these transitional months leading up to the Ontario Paint ISP launch.

Please visit our site frequently for updates, view the FAQs, News or choose from one of the categories below to begin using this information resource. All program resources will be **available on June 30, 2015** for the Paint ISP launch.

Still can't find what you're looking for? Ask us a question. We're here to help.

RESOURCES **FAQS** **NEWS**

- Regulatory >
- Product Definition & Fee Rates >
- Program Information & Reporting >
- Membership Documents >

CONTACT

Holly Lafontaine
Program Coordinator
Direct: 778-372-4464
Toll-free: 1-877-592-2972 x 220
Hours: Monday – Friday
8:00 AM – 4:00 PM (PST)

Eco Fee Reporting

CESA Reporting

ODPE Reporting

MARR Reporting

View Resources

View FAQs

View Member News

HAVE A QUESTION? CONTACT US!



Timeline & Key Activities

| Activities | Dates |
|---|----------------|
| Contact PCA about grandfathered Reporter-Supplier Agreement if you have not done so already | By July 27 |
| Complete Reporter-Supplier Agreements for those that have already initiated | By Aug 1 |
| Contact PCA and provide supporting documentation for small remitter evaluation | By July 27 |
| Submit Q2 sales report to SO to remain in good standing | July 31 |
| Report July 2015 sales and remit fees to PCA | Aug 1 – Aug 30 |
| Pay Q3 invoice to SO to remain in good standing | Aug 30 |

Resources & Contact Information

Member resources and FAQs can be found on the ReGeneration website at:

<http://www.regeneration.ca/member-support/ontario/>

For additional program support, contact:

Patrick Chauvet

Ontario Program Director

patrick@productcare.org

Toll free: 1.877.592.2972 x 356

Direct: 416.307.2886

Holly Lafontaine

Program Coordinator

holly@productcare.org

Toll free: 1.877.592.2972 x 239

Direct: 778.372.4464

Kevin Kim

Senior Accountant

kevin@productcare.org

Toll free: 1.877.592.2972 x 221

Direct: 778.331.6976



Thank you!



The Product Care Team

