

2014 New Brunswick Paint Stewardship Program Annual Report

Submitted to: Recycle New Brunswick

Submitted by: Product Care Association

Date: April 30, 2015







Table of Contents

1.1	About Product Care Association	3	
1.2	Report Period	3	
1.3	Program Summary	3	
2.0	Brand Owner Sales Information	3	
3.1	Collection	4	
3.2	Total Amount of Waste Paint Collected	4	
3.3	Collection Sites	5	
3.4	Regional Service Commission Events	6	
4.1	Processing	7	
4.2	Waste Paint Processed	8	
4.3	Disposal Method Descriptions	9	
4.4	Percentage of Waste Paint by Disposal Method		
4.5	Design for Environment		
4.6	Location of Processing and Containment Facilities		
5.1	Communication and Education		
5.2	Social Media		
5.3	Website		
5.4	Point of Sale (PoS) and Point of Return (PoR) Material		
5.5	Program Hotline		
5.6	Yellow Pages Ads	13	
5.7	Online Advertising	14	
5.8	Radio Campaign	14	
5.9	Recycle New Brunswick Partnership		
5.10	Depot Visits		
6.0	Financial Information		
7.0	Audit of NB Paint Stewardship Program		
APPENI	DIX 1 – NB Paint Program Collection Site Details as of December 31, 2014		
APPENI	DIX 2 – Product Care Association's Collection Site Map		
APPENI	DIX 3 – Social Media Contest	20	
APPENI	DIX 4 – PoS & PoR Materials	21	
APPENI	DIX 5 – Online Advertising	22	
APPENI	APPENDIX 6 – Financial Statements		
APPENI	DIX 7 – Program Performance Review	24	



1.0 About Product Care Association

Product Care Association (PCA) is a federally incorporated, not-for-profit product stewardship association formed in response to stewardship regulations and is governed by a multi-sector industry board of directors. Product Care Association has managed paint and other household hazardous waste industry stewardship programs since 1994.

Product Care Association's members are the "brand owners" (manufacturers, distributors and retailers) obligated by the Regulation under the category of architectural paint.

PCA has an approved paint stewardship program plan with Recycle NB under the *Designated Materials Regulation* (the "Regulation") of the *Clean Environment Act*. The New Brunswick Paint Recycling Program (the "Program") began in April, 2009.

1.1 Report Period

This report covers the 2014 calendar year (January 1 to December 31, 2014). All content has been prepared in accordance with section 45(1) of the *Designated Materials Regulation 2008-54* of the *Clean Environment Act (O.C. 2008-180)*.

1.2 Program Summary

The Program offers collection sites throughout the province where consumers can bring leftover household paint. The collection sites include retailers, Regional Service Commissions (including events) and Redemption Centres (bottle return depots). The program supplies collection sites with standard reusable collection bins and other containers such as drums. The filled bins are collected from the collection sites by a hauler contracted to the program, and empty bins are dropped off. Bins of collected paints are consolidated at the hauler's warehouse into full loads which are shipped to processors for recycling. Additional elements of the program managed by Product Care Association include revenue management, communications and administration.

2.0 Brand Owner Sales Information

Program members reported the sale of 1,745,538 containers of program products in New Brunswick from January 1 to December 31, 2014, for an estimated liquid volume sold of 4,593,235 litres.





3.0 Collection

The following section provides the total amount of waste paint collected in New Brunswick, as well as the location of return depots.

3.1 Total Amount of Waste Paint Collected

Table 1 below shows the total amount of waste paint collected by the program for the reporting period.

Table 1: Total Amount of Waste Paint Collected in 2014

Item	Number of Tubskids ¹	Residual Paint Volume (L) ²	Number of Aerosol Drums ³	Residual Aerosol Paint Volume (L) ⁴	Total Residual Paint Volume (L)
Volume Collected	1,786	241,646	122	641	242,287

(1) Tubskid dimensions (42" x 34" x 48") with a nominal capacity of 126 one gallon containers. The actual number of paint containers per bin varies depending on the mix of paint container sizes, ranging from 250ml – 18.9L capacity.

(2) Based on a conversion rate of 135.3L per collection bin derived from on the number of tubskids processed and the total residual volume of material generated. Reuse volume is not included in calculation.

(3) Each drum holds approximately 175 aerosol containers.

(4) Based on a conversion rate of 5.25L per drum.

(5) Note: This table does not include Paint Exchange volume.

Table 2 shows the calculation of the recovery rate, based on the volume of paint collected as a function of volume of paint sold in New Brunswick in 2014.

Table 2: 2014 Paint Sales, Residual Recovery Volume and Recovery Rate

	Total
Sales (litres)	4,593,235
Residual Recovery Volume (litres)	242,287
Recovery Rate	5.27%

Restatement of Sales Volumes and Recovery Rates

Through PCA's member audit process, it was determined that a member over-reported sales for the years 2012 and 2013. This was caused by an error in the member's reporting system.

Corrected information has now been obtained and verified; resulting in the following restatement of 2012 and 2013 sales volumes, as well as a recalculation of the recovery rates (see Table 3).





The current year Program Financial Statements include a Prior Period Adjustment reflecting the over reporting made in prior years.

	2012	2012 (Restated)
Sales (L)	5,212,841	5,101,094
Collection Volume (L)	289,202	289,202
Recovery Rate (%)	5.54%	5.67%
	2013	2013 (Restated)
Sales (L)	5,491,670	4,906,169
Collection Volume (L)	236,749	236,749
Recovery Rate (%)	4.31%	4.83%

Table 3: 2012 and 2013 Adjusted NB Paint Sales and Recovery Rate

Table 4 shows the total amount of paint tubs and aerosol drums collected by the individual regions of New Brunswick.

Region	Paint (Tubs)	Aerosols (Drums)	Total
Cogedes	43	0	43
Cogerno	72	13	85
Fredericton	360	4	364
Fundy	355	16	371
Kent	34	5	39
Kings County	51	3	54
Nepisiquit-Chaleur	133	7	140
Northumberland	65	3	68
Restigouche	23	1	24
South West	48	3	51
St John	11	0	11
Valley	39	1	40
Westmorland-Albert	552	66	618

Table 4: 2014 Collections by Region in 2014

3.2 Collection Sites

As of December 31, 2014, 60 collection sites were participating in the program, an increase of 1 collection site as compared to 2013. See Table 5 for the breakdown of collection site changes in 2014.





Table 5: 2014 NB Paint Collection Site Changes

Year	Status	Amount
2013	Total # of Collection Sites	59
2014	# New Collection Sites	5
2014	# Collection Sites Closed	4
2014	Total # of Collection Sites	60

Appendix 1 provides details on the collection sites, including location and participation in the paint exchange program. In addition to the depots listed in Appendix 1, there are two fire departments that accept paint products for the paint recycling program that are not advertised as official collection sites:

- Saint Francois de Madawaska Fire Department; and
- Edmundston Fire Department

Materials collected at these two locations are delivered to the Cogerno SWC facility in Riviere-Verte; a collection site under the program.

3.3 Regional Service Commission Events

According to information available to Product Care Association, 79 household hazardous waste (HHW) collection events were held in 2014. All waste paint collected at these events was managed by the Program. These events are listed in Table 6.

Location	Date	Location	
Alma (Activity Centre)	26-May-14	Memramcook (Arena)	
Alma (Activity Centre)	27-Oct-14	Memramcook (Arena)	
Bathurst	10-May-14	Miramichi	
Bathurst	01-Nov-14	Miramichi	
Beaubassin Est	21-May-14	Moncton (Coliseum)	
Beaubassin Est	22-Oct-14	Moncton (Coliseum)	
Belledune	06-Apr-14	Moncton (Kay Arena)	
Beresford	03-May-14	Moncton (Kay Arena)	
Campbellton	13-Sept-14	Moncton (Mapleton Park)	
Canterbury	14-May-14	Moncton (Mapleton Park)	
Cap-Pelé (Arena)	14-May-14	Perth Andover	
Cap-Pelé (Arena)	08-Oct-14	Petitcodiac	
Clair	01-May-14	Petitcodiac	
Cocagne (Marina)	03-May-14	Plaster Rock	



0	PaintRecycle
New	Brunswick Paint Recycling Program

Dalhousie	14-Sept-14
Dieppe (Leblanc Arena)	10-May-14
Dieppe	18-Oct-14
Doaktown	21-Jun-14
Dorchester	21-Jun-14
Dorchester	15-Oct-14
Drummond	02-Oct-14
Edmundston Fire Department	13-Jan-14
Edmundston Fire Department	19-Feb-14
Edmundston Fire Department	22-Apr-14
Edmundston Fire Department	12-May-14
Edmundston Fire Department	26-May-14
Edmundston Fire Department	18-Jun-14
Edmundston Fire Department	08-Jul-14
Edmundston Fire Department	28-Jul-14
Edmundston Fire Department	19-Aug-14
Edmundston Fire Department	01-Sept-14
Edmundston Fire Department	19-Sept-14
Edmundston Fire Department	29-Oct-14
Edmundston Fire Department	14-Nov-14
Edmundston Fire Department	12-Dec-14
Florenceville	10-Sept-14
Grand Falls	10-May-14
Hartland	24-May-14
Hillsborough (Salem Train Lot)	08-May-14
Hillsborough (Salem Train Lot)	23-Oct-14
Janeville	18-Oct-14
Kent County	04-Oct-14
Lac Backer	04-Oct-14

Pointe-Verte	25-Oct-14
Port Elgin (MT Bottles)	20-May-14
Port Elgin (MT Bottles)	21-Oct-14
Riverview (Public Works)	31-May-14
Riverview (Public Works)	25-Oct-14
Rogersville (Municipal Building)	07-Jun-14
Sackville (Public Works Garage)	07-May-14
Sackville (Public Works Garage)	07-Oct-14
Salisbury (Village Office)	15-May-14
Salisbury (Village Office)	16-Oct-14
Shediac (Rotary Park)	28-May-14
Shediac (Rotary Park)	06-Oct-14
St-Basile	07-Oct-14
St-Jacques	03-May-14
St-Léonard	06-May-14
St-Quentin	08-May-14
St-Quentin	30-Sept-14
Sussex	24-May-14
Sussex	01-Nov-14
Sussex (Transfer Station)	24-May-14
Sussex (Transfer Station)	01-Nov-14
Woodstock	13-Sept-14

4.1 Processing

This section of the report sets out

- a) the total amount of waste paint processed or in storage,
- b) the percentage of waste paint collected that was reused, recycled, disposed of in an engineered landfill, recovered for energy, contained, or otherwise treated or disposed of;
- c) a description of the types of processes utilized to reuse, recycle, dispose of, recover energy from, contain, or otherwise treat or dispose of waste paint;
- d) a description of the efforts to redesign paint products to improve reusability and recyclability; and
- e) the location of processing or containment facilities for waste paint.



4.1 Waste Paint Processed

All paint collected through the Program is sent to the Laurentide Re-sources Atlantic Inc. facility in Springhill, Nova Scotia for processing. In 2014, a total of 1,751 tubskids of leftover paint were delivered to Laurentide facility for processing, which includes residual tubskids collected in 2013 and held at the Hebert's Recycling consolidation facility.

During the reporting period, Laurentide processed (i.e., opened, sorted and bulked into shipping containers) 1,818 tubskids, including additional tubskids that were in their inventory from 2013.

Table 7 shows the volume of waste paint shipped to processors and the volume processed by collection container (tubskids and drums) and by residual volume (litres). Volumes collected but not shipped, or shipped but not processed, were managed in the following program year.

Table 7: Total Amount	Waste Paint Processed in 2014	

Item	Number of Tubskids ¹	Residual Paint Volume (L) ²	Number of Aerosol Drums ³	Residual Aerosol Paint Volume (L) ⁴	Total Residual Paint Volume (L)
Volume Shipped to Processor	1,751	236,910	58	305	237,215
Volume Processed	1,818	245,916	58	305	246,221

(1) Tubskid dimensions (42" x 34" x 48") with a nominal capacity of 126 one gallon containers. The actual number of paint containers per bin varies depending on the mix of paint container sizes, ranging from 250ml – 18.9L capacity.

(2) Based on a conversion rate of 135.3L per collection bin derived from on the number of tubskids processed and the total residual volume of material generated. Reuse volume is not included in calculation.

(3) Each drum holds approximately 175 aerosol containers.

(4) Based on a conversion rate of 5.25L per drum.

Information on the number of paint containers processed in 2014 at Laurentide Re-sources and the percentage of non-program materials collected is found in Table 8.

Table 8: Number of Paint Containers Processed in 2014 at the Laurentide Re-sources AtlanticFacility

	Total Containers (paint/non-program)	Total Containers (program paint)	Non-program Containers	% of Non-program Containers per Collection Bin
Program Totals	231,508	222,527	8,981	4%





The amount of metal and plastic containers that were recycled in 2014 and their processor is found in Table 9.

Container Type	Collected and Recycled (tonnes)	Processor	Management Process
Metal	68.3	Tri-Province Recycling, NB	Mixed with other scrap metal and sold as a commodity that is eventually sent for smelting
Plastic pails (HDPE 2)	3.37	Little Forks Landfill, NS	Combined and baled with other plastics and sold as a commodity for plastics recycling
Plastic paint cans (polypropylene)	5.97	RPM Environmental (QC), Laurentide (NB)	Processed and sold as a commodity for plastics recycling Laurentide – temporary storage

Table 9: Metal and Plastic Containers Collected and Recycled in 2014

4.2 Disposal Method Descriptions

The following sections describe each method the Program used to reuse, recycle, or otherwise treat or dispose of waste paint.

Reuse (Paint Exchange Program)

Through the Paint Exchange Program, better quality paint returned to collections sites are made available for the public to take, free of charge, and use. Paint Exchange was offered at 30 collection sites in 2014, representing half of all sites across the province. An estimated 903 litres of paint was given away at no charge through the Paint Exchange program to consumers, a 34% increase over last year (673 litres). Reuse volumes are estimated by assuming that each container is 75% full on average.

Recycling

At the Laurentide Re-sources facility, paint containers are removed from the collection bins, inspected, opened, sorted by type, colour and quality, and poured into shipping containers. The bulked paint of recyclable quality is then transferred to an affiliated processor, Peintures Recuperees du Quebec (PRQ) in Victoriaville, QC. Table 10 provides the quantity of latex paint and alkyd paint that was recycled. Due to a diminishing market for alkyd paint, it has become an increasing challenge to recycle. Consequently, the majority of the alkyd paint is sent for energy recovery and limited amounts of alkyd paints continue to be recycled.





Туре	Litres	Percentage
Latex paint	165,597	87.6%
Alkyd paint	23,434	12.4%
Total	189,031	100.0%

Table 10: Quantity and Type of Paint Recycled

*Note: Paint Exchange volume is not captured in the Residual Recovery volume.

Energy Recovery

Not all oil based paint collected is of suitable quality for recycling. In some cases the paint may be contaminated, not in liquid form, wrong colour or of the wrong chemistry for recycling. In addition, regulations such as the Federal VOC Regulations require tighter limits on certain chemical constituents, which tend to be higher in older paints, making it difficult to recycle oil based paint. The market for the recycled oil based paint is significantly smaller than that for the water based products and continues to diminish as water-based technology replaces oil based technology.

Due to the high solvent content of oil based paints, oil based paints are suitable for energy recovery. Through the process of fuel blending, some of the oil based paint collected by the program that is not suitable for paint recycling, is used as an alternative energy source in applications such as permitted incinerators. During the reporting period, 22,340 litres of alkyd paint and paint from paint aerosols were blended with other fuels and utilized for energy value at licensed facilities.

Landfill

The sorting and bulking of the latex paint by Laurentide Re-sources generated 34,850 litres of non-recyclable latex sludge/solid which were solidified and disposed of at a synthetic-lined landfill cell with leachate collection.

Incineration

During the reporting period, no material went for incineration.

4.3 Percentage of Waste Paint by Disposal Method

Table 11 shows the breakdown of waste paint collected that was reused, recycled, recovered for energy, disposed of in an engineered landfill, contained, or otherwise treated or disposed of. Each amount is shown in litres and in a percentage.





Method	Volume (litres)	Percentage
Reuse	903	0.4%
Recycle	189,031	76.5%
Energy Recovery	22,340	9.0%
Landfill	34,850	14.1%
Total	247,124	100.0%

Table 11: Waste Paint by Disposal Method

4.4 Design for Environment

The paint and coating industry is continually pursuing innovations in product formulations that strike a balance between sustainability, health & safety and performance. This is done working in concert with key agencies such as Health Canada, Environment Canada and numerous standard-setting organizations. An example of industry's sustainability initiatives is the industry's involvement with the federal Chemicals Management Plan, assessing chemicals in commerce for all industry sectors including paint and coatings, to assess risks associated with product use. This is done with a view to banning the highly toxic substances or managing them in some way, when they are considered harmful for the environment, either from a human health or ecological perspective.

Where toxicity in chemicals is considered potentially harmful to human health, a risk management approach is required to permit continued use of the substances contained in products like paint and coatings. This may result in regulations, pollution prevention plans, codes of practice or compliance agreements and ultimately reformulation or re-design of products for the marketplace, which reduces or eliminates negative impacts to human health and the environment.

The manufacturing of paint continues to shift from oil-based paints to water-based paints due to a number of factors, including:

- Consumer preference for more environmentally friendly products
- Advanced water based coating technology providing similar product performance as oil based technology
- Regulatory influences such as Environment Canada's *Volatile Organic Compound (VOC) Concentration Limits for Architectural Coatings Regulations (P.C. 2009-1535)* which sets limits for VOC for a number of coatings including architectural coatings. These new regulations require coatings manufacturers to switch to low-VOC formulations.





Waterborne paints now make-up more than 90 percent of paint products on the market. In addition, the Program utilizes the following tools to increase the amount of reuse of leftover paint and minimize the environmental impact of residual paint where possible:

- Recovery and recycling of 10 percent of the paint that is available for recovery;
- Variable eco fees aligned with container size in some jurisdictions; and
- Operation of a paint exchange program whereby leftover paint is made available to the public free of charge.

4.5 Location of Processing and Containment Facilities

The following is a list of facilities contracted by the Program to handle and process program product.

Hebert's Recycling Inc.		
53 Walsh Avenue	Containment Facility	
Miramichi, NB E1N 3A5		
Laurentide Resources Atlantic Inc.		
100 Main Street	Processing Facility	
Springhill, NS BOM 1X0		
Société Laurentide Inc.		
345 Bulstrode Street	Processing Facility	
Victoriaville, QC G6T 1P7		
Clean Harbors Environmental Services		
Rang 5 East 400 Galipeau Street	Processing Facility	
Thurso, QC J0X 3B0		

5.0 Communication and Education

Product Care Association implemented a communication and education program to educate consumers in accordance with the Regulation. The following sections provide details regarding the communication and education program for 2014.

5.1 Social Media

PCA hosted a nation-wide trivia contest to raise awareness about paint recycling (see Appendix 3). The winning consumer (from New Brunswick) was awarded a professionally painted room of their choice, including paint and labour costs. Product Care produced a short video which focussed on the winner, the before & after of her room of choice, and short messaging around paint recycling.





The video was posted to the Product Care YouTube channel which can be viewed through this link: <u>https://www.youtube.com/watch?v=tFJ5YrJ4eLo</u>. The video was also shared on the Product Care website. This trivia contest was promoted through social media channels, including regionally-targeted messaging to New Brunswick audiences.

5.2 Website

A new website was developed with a view to improving consumer engagement efforts and making Product Care more accessible, friendlier and intuitive for all audiences, with the ultimate goal of increasing program awareness and collection volumes. The site includes the following bilingual content:

- Depot finder (a map displaying locations of the collection sites see Appendix 2)
- Depot hours and operations
- Information for trade painters (list of collection sites that can accept large volumes);
- Program product lists
- Other information (such as a description of the paint exchange program).

An estimated 68,090 unique visitors utilized productcare.org/regeneration.ca during the 2014 calendar year. The collection site finder page specifically had an estimated 28,160 unique page views. The program page specific to New Brunswick received 11,055 visitors, while the collection site finder page received 4,237 visitors. Additionally, the PCA website is linked to (and from) the Recycle New Brunswick website.

5.3 Point of Sale (PoS) and Point of Return (PoR) Material

In 2014, Product Care distributed both PoS and PoR materials as requested by retailers and collection sites. The following materials are available for reorder through our online order form (see Appendix 4 for examples):

- Tri-fold brochures identifying accepted/not accepted products
- "Recycle Your Paint" can stickers
- Posters

5.4 Program Hotline

Recycle NB operates a bilingual "hotline" to respond to consumer enquiries about paint and other products.

5.5 Yellow Pages Ads

PCA launched an Atlantic Canada targeted digital campaign via YP Group, including syndicated Facebook posts, targeted digital display ads, and smart digital display (re-serving impressions to





pre-qualified audience). Digital ads were specifically generated to Internet users who performed online searches related to the purchase, use and disposal of paint products in New Brunswick.

Additionally, our Facebook advertising campaign pursued a "gated" strategy, which is to say, content viewable by residents of New Brunswick is relevant to that audience specifically, and was not seen by audiences in other provinces.

Sample Facebook Post



5.6 Online Advertising

The Program engaged various online advertising strategies, including:

- Google Adwords campaign: 1,051,330 impressions and 1,080 clicks to the website
- Facebook Timeline Advertisement: Ad reached 47,547 people with 1,046 clicks to the website (see Appendix 5).

5.7 Radio Campaign

PCA ran a bilingual, 12-week radio campaign to raise awareness of the paint recycling program and promote the depot locator. The radio campaign was delivered in English and French on the highest profile stations in St-John (The Wave 97.3 and Country 94), Moncton (C103 and XL





Country 109) and Dieppe (CFBO FM and CJSE FM). Spots consisted of a combination of 30second awareness ads and 15-second calls to action. Throughout the duration of these radio ads the program saw a 15% lift in collection volumes as compared to the same time period in 2013.

5.8 Recycle New Brunswick Partnership

Product Care Association continued to partner with Recycle New Brunswick, the provincial oversight body for designated stewardship programs, including used tires, paint, oil and glycol. Recycle New Brunswick undertook a 3-month public awareness and education campaign in the fall of 2014, in French and English, with designated advertisements for the Paint Recycle program. The campaign included television, radio and newspaper advertisements that spanned the province. In addition, Recycle New Brunswick disseminated more than 40,000 Paint Recycle informational brochures via direct mail to major metropolitan centres.

5.9 Depot Visits

The 37 collection depots listed in Table 12 were visited by a PCA representative in 2014. The PCA representative provided in-person support to the depots, delivered informational brochures, as well as training about acceptable and not acceptable products.

Collection Site	Municipality	County
AIM Recycling Bathurst Inc (Closed Aug 2014)	Bathurst	Glouster
Baie Ste Anne Building Centre	Bair Ste Anne	Northumberland
Bett's Home Hardware	Doaktown	Northumberland
Billy's Bottle Exchange	Dalhousie	Restigouche
Brooks Redemption Centre	Hartfield	York
Canadian Solid Waste (Kent County)	Boutouche	Kent
Centre de Remboursement Gaetan Bosse	Saint-Quentin	Restigouche
Centre de Remboursement Lameque Inc.	Savoy Landing	Glouster
Centre de Remboursement le Recyclage	Riviere-Verte	Madawaska
Clark's Bottle Exchange (x2)	Chipman	Queens
Cogerno	Riviere-Verte	Madawaska
Fundy Region Solid Waste	Saint John	St John
Gilbert M Rioux et Fils Ltée	Grand Falls	Victoria
Golden Mile Redemption Centre	Saint John	St John
Gorbers Bottle Exchange	Moncton	Westmorland-Albert
Hebert's Bottle Exchange	Miramichi	Northumberland
J&L Bottle Exchange	Edmundston	Madawaska
La Cooperative de Caraquet Ltee	Caraquet	Glouster
La Société Cooperative de Laméque Ltee	Tracadie	Glouster

Table 12: Collection Sites visited in 2014 by a PCA Representative





Weaver	Carleton	
Allarville	Glouster	
Nequac	Northumberland	
Miramichi	Northumberland	
Saint John	St John	
Beresford	Glouster	
Petit-Rocher	Glouster	
Richibucto	Kent	
Saint-Quentin	Restigouche	
Saint-Francois-de-	Madawaska	
Madawaska		
Kedwick	Madawaska	
Edmundston	Madawaska	
Woodstock	Carleton	
Tracadie	Gloucester	
Woodstock	Carleton	
Moncton	Westmorland-Albert	
Moncton	Westmorland-Albert	
Quispamsis	Kings	
	AllarvilleAllarvilleNequacMiramichiSaint JohnBeresfordPetit-RocherRichibuctoSaint-QuentinSaint-Francois-de-MadawaskaKedwickEdmundstonWoodstockTracadieWoodstockMonctonMoncton	

6.0 Financial Information

Product Care Association's audited financial statements are attached in Appendix 6.

7.0 Audit of NB Paint Stewardship Program

A report prepared by an independent auditor as to the program performance is attached in Appendix 7.





APPENDIX 1 – NB Paint Program Collection Site Details as of December 31, 2014

Depot Name	City	Paint Exchange	
Nepisiguit-Chaleur SWC (REDPINE) (District 3) - CSR3	Allardville	No	
Baie Ste Anne Building Supplies / Castle Building Center	Baie Ste Anne	No	
Crain's Bottle Depot Ltd.	Bath	Yes	
Carpet Ranch / Grange a Tapis	Beresford	No	
Marina Bottle Exchange	Campbellton	Yes	
Tediche Home Hardware Building Centre	Cap-Pele	No	
Caraquet Home Hardware	Caraquet	No	
La Cooperative de Caraquet Ltee	Caraquet	No	
Clark's Bottle Exchange	Chipman	Yes	
Billy's Bottle Exchange and Salvage Shop	Dalhousie	No	
Miramichi City Surplus Inc.	Derby Junction	Yes	
Valley Glass Recycling Ltd.	Dieppe	Yes	
Betts Home Hardware	Doaktown	No	
J&L Warehousing Inc.	Edmundston	Yes	
RONA Le Renovateur - Edmundston (Store #8379)	Edmundston	No	
Fredericton Region Solid Waste Commission (District 11)	Fredericton	No	
Topmar Building Supplies	Fredericton	No	
Gilbert M Rioux et fils Ltee.	Grand Sault	Yes	
Southside Redemption Centre	Hanwell	Yes	
Brooks Redemption Center	Hartfield	Yes	
Watson's Store Ltd.	Harvey York Co	No	
RONA Le Renovateur (Store #7786)	Kedgwick	No	
La Societe Cooperative de Lameque Lte	Lameque	No	
South West Solid Waste Commission (District 10)	Lawrence Station	No	
Dupuis Home Hardware	Memramcook	No	
Greater Miramichi Regional Service Commission	Miramichi	No	
Hebert's Bottle Exchange	Miramichi	Yes	
Northumberland Co-op Ltd.	Miramichi	No	
Gorbers Bottle Exch. Ltd.	Moncton	Yes	
Southeast Regional Service Commission	Moncton	No	
Valley Redemption - Juniper/Collishaw	Moncton	Yes	
Valley Redemption - Toombs	Moncton	Yes	
Neguac Home Hardware / Centre de Renovation Home Hardware	Neguac	No	
Roblynn Home Hardware & Home Furniture	Oromocto	No	
Recyclage Chaleur	Petit-Rocher	Yes	
Richibucto Home Hardware	Richibucto	No	
Centre De Remboursement le Recyclage	Riviere Verte	Yes	
CSR 1- Cogerno	Riviere-Verte	Yes	





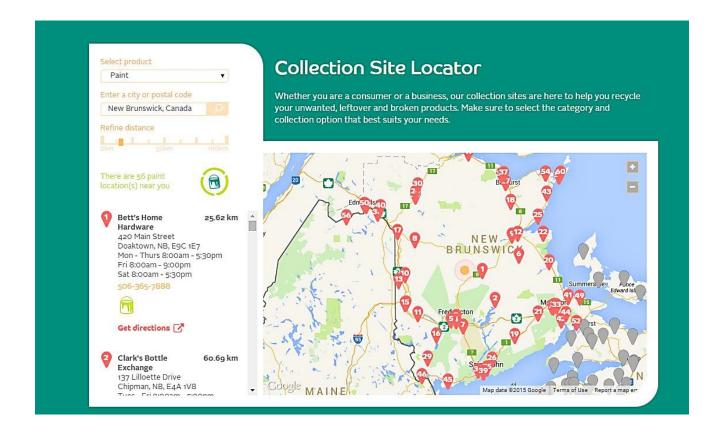
Depot Name	City	Paint Exchange
Caissie Building Supplies	Rogersville	No
Wheaton's All in One	Sackville	Yes
Fundy Solid Waste - Crane Mountain Landfill	Saint John	No
Golden Mile Redemption Centre Ltd.	Saint John	Yes
Pub's Transfer & Bottle Ex Ltd.	Saint John	Yes
Valley Redemption Centre Inc.	Saint John	Yes
Sainte Antoine Home Hardware Building Centre	Sainte-Antoine	No
RONA Le Renovateur (Store #2125)	Saint-Francois-de- Madawaska	No
RONA Le Renovateur (Store #7200)	Saint-Quentin	No
Horsman's Bottle Exchange Inc.	Salisbury West	Yes
Centre De Remboursement Lameque Inc. / Shippigan Redemption Center	Savoie-Landing	Yes
Shediac Redeem Center / Eastern Propane	Shediac	Yes
Boyd Brothers Ltd.	St. George	No
Keith's Building Supplies Ltd.	St. Stephen	No
Centre de Remboursement Gaetan Bosse	St.Quentin	Yes
Norrad's Express and Redemption Centre Ltd.	Sussex	Yes
Tracadie Home Hardware	Tracadie	No
Mapleview Redemption Center	Weaver	Yes
Southern Valley Transfer Station	Woodstock	Yes
Vail's Bottle Exchange	Woodstock	Yes





APPENDIX 2 – Product Care Association's Collection Site Map

Below is a snap shot of what the new collection site locator tool found on the PCA website looks like.







APPENDIX 3 – Social Media Contest

An example of the promotional material used for the nation-wide trivia contest.









APPENDIX 4 – PoS & PoR Materials

NB PaintRecycle Poster for Retailers



NB PaintRecycle Poster for Depots







APPENDIX 5 – Online Advertising

Facebook Timeline Post



Google Adwords

Campaign May 2014 Display Network + Search Network	Clicks	Impressions
 <u>Yes, Paint is Recyclable</u> And it's free to drop off! Find a collection site near you. www.productcare.org (mobile) 	301	307,626





APPENDIX 6 – Financial Statements





APPENDIX 7 – Program Performance Review